

# Jake Weber

*Full Stack Programmer and Designer with 5 years experience*

*Bachelor of Science in Material Engineering, NYU 2019*



## CV

Implementation Engineer, Q2 (2021 – Present)

- Lead client implementations for our integrations products from kickoff to go live, managing project timelines and goals and configuring technical product set up for clients with > \$1T in assets. We primarily integrate with the Salesforce Platform (Salesforce + nCino) and Dynamics (Microsoft). Directly responsible for meeting revenue recognition targets for global and enterprise clients.
- Configure automation utilizing low code Salesforce tools like flows, process builders, and formula fields as well as API mappings and other integration and automation tools to customize cross software workflows per client requirements.
- Work across product management, engineering, and customer success teams to prioritize feature requests, bug fixes, and product enhancements.
- Certified Salesforce Administrator.

Product Analyst, Q2 (2019 – 2021)

- Utilized product knowledge to directly support our users, investigate and document bug reports, scope and prioritize feature requests. Prioritized and reduced backlog of low and medium priority bugs and feature requests by 57%, working with product managers and release managers on sprint planning.
- Lead support team for all system incidents, to communicate clearly with clients during down time and share updates via status page.
- Created our company's first "Troubleshooting Guide" to catalogue common user issues and their solutions, known bugs + feature requests, link past tickets, point folks to the right team, and link out to helpful resources. Resulted in quicker resolution times, increase in CSAT scores, ticket reduction in Jira, and improved onboarding of new team members.
- Worked with our Head of Design to assist in the creation of our first Design System and to conduct internal + user research on navigation interfaces and our language understanding Pricing Assistant 'Andi'. Design system implemented across entire front-end.
- Led support team interviews and onboarded new team members. Created a comprehensive "Tools and Resources" guide for new hires resulting improvements in onboarding efficiency.

Co-founder, Meanwhile Design (2018 – 2020)

- Design and engineering consultancy.
- Designed and prototyped technical hardware products for clients, including a combined washer and dryer system.
- Accepted into A/D/O offices, a startup incubator by MINI.

Research & Design Engineer, Aquaneers (2017 – 2018)

- Solar Desalination startup funded by the DOE and DOD.
- Worked directly with our CEO and Head of Engineering to design and prototype our desalination system. Utilized AutoCAD and 3D printing to rapidly iterate. Self-taught C++ / Arduino to automate our experiments by creating an auto-refill system, sparking my interest in programming.

## Portfolio

### Printernet, [getprinternet.com](https://getprinternet.com)

- Your reading list, periodically delivered to you in a beautiful print issue. Built the web app and Chrome Extension that allows readers to save interesting reading to their queue, build custom print magazines, and receive physical print issues each month.
- Front end with HTML, CSS, and JavaScript and backend with Python and Node.js. Stripe integration for payments, developed 15+ API endpoints, AWS Dynamo database, reduced order fulfillment time from 2 days to 2 hours.
- ~\$500 total revenue to date, top ten product of the day on Product Hunt, invited to first ever Replit *Builders In Residence* program, [featured write-up](#) from Replit.

### ChromeGPT, [Chrome Web Store](#)

- I built one of the very first Chrome extensions that lets you chat with GPT from anywhere on the web a day after ChatGPT came out. Launched it in the Chrome store a week later.
- Up to 80 daily active users in the Chrome store.

### Cubicle, [getcubicle.com](https://getcubicle.com)

- The simplest task management app for knowledge workers. Built with HTML, CSS and JavaScript. Integrates with Google or Outlook Calendar, provides a timer for “work sprints”, task lists, and a notepad.

### Reco, [Reco](#)

- Reco is like email, but for recommendations only. Users can set up a “RecBox” HTML / JS widget on their site where other people can drop recommendations into. Users can choose which recommendations to publish on their public Reco page. Utilizes Spotify and Internet Archive APIs.

### Reading This, [Product Hunt Page](#)

- Linktree for reading recommendations. Easily create a list of five current reading recommendations and share them with a single link. You can browse what other users are recommending too.
- Featured on Product Hunt and made it to #7 product of the day.

### iPodify, [iPodify](#)

- Turn your Spotify into a generation one iPod interface. Featured on Replit’s homepage for 3+ months with > 2,000 users. Built using Spotify API, HTML, CSS, and JS.

### Pi Test, [Pi Test](#)

- The most beautiful website available for testing your knowledge of Pi. Built for my youngest brothers who developed an obsession with memorizing Pi. Built using HTML, CSS, and JS.

### Retrofit, [Github repo](#)

- Stationary bike “resistance” sensor I built to add the ability to see the resistance on our stationary bike like Peloton bikes. Uses Arduino / C++ and Hall Effect sensors.

### Polymathematics, [Wordpress](#) + [Substack](#)

- Have written on topics that interest me since 2017. My post ‘Digital Infants’, a personal essay, was selected for publication in the Broken City Magazine. My short story ‘The Crack in the Sidewalk’ was published nationwide in Barnes and Noble and Books-A-Million.

## **Skills + Tools**

- Agile Development / Sprint planning, Jira, Postman / Rest APIs, Certified Salesforce Administration, PowerBI, Confluence / Documentation, GitHub, Zendesk, and other standard remote work collaboration tools
- HTML5, CSS, JavaScript, Python, C++, Node.js
- Wireframing, Invision, Sketch
- Clear communicator, skilled explainer of technical concepts (written and verbal), experienced troubleshooter and problem solver, self-motivated learner, empathetic and honest, love working on cross-disciplined teams

## **Hobbies and Interests**

- Writing, running, guitar and piano, coffee, furniture design, photography, chess.